

CLASSIFICATION ~~CONFIDENTIAL~~
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CENTRAL INTELLIGENCE AGENCY REPORT NO. [REDACTED]

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INFORMATION REPORT

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CD NO.

COUNTRY Germany (Russian Zone)/Italy/Sweden/Denmark

DATE DISTR. 23 MAY 1949

SUBJECT Russian Zone Foreign Trade

NO. OF PAGES 1
25X1A2g

PLACE 25X1A6a

NO. OF ENCLS.
(LISTED BELOW)

ACQUIRED [REDACTED]

DATE OF INFO [REDACTED]

25X1X6

SUPPLEMENT TO
REPORT NO. [REDACTED]

and imports between the Russian Zone of Germany and Italy, Sweden, and Denmark. These documents, issued by the German Economic Commission's (DMK) Main Administration for Interzonal and Foreign Trade, were relayed by a usually reliable source.

For an earlier report on the Trade agreement between the Russian Zone of Germany and Denmark, see [REDACTED]

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This document is hereby regraded to CONFIDENTIAL in accordance with the letter of 16 October 1978 from the Director of Central Intelligence to the Archivist of the United States.
Next Review Date: 2008

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Document No. 708

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Class. CHANGED TO: TS S

DDI Memo. 4 Apr 77

Auth: DIA REG. 77/1763

Date: 18/12/78 By: 018

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CENTRAL INTELLIGENCE AGENCY

German Economic Commission
for the Soviet Zone of Occupation
Main Administration
for Interzonal and Foreign Trade

Berlin, 10 February 1949
Leipsiger Street 5-7-

- N 21130 -

Foreign Trade Circular Nr. 89/49 (AHR 89/49)

Subject: Trade with Sweden

1. The trade agreement of 23 June 1948 concluded between the Soviet Zone of Germany and Sweden (see AHR 48/48) has been changed as follows:

of the goods to be exported from the East Zone

- a) The allotment of "Spare parts and accessories for printing and book-binding machines" has been changed to an allotment of "Printing and bookbinding machines in addition to spare parts and accessories".
- b) The allotment of "Dental and surgical instruments" has been combined with the allotment of "Scientific apparatus and apparatus for physics" into an allotment of "Dental and surgical instruments as well as scientific apparatus and apparatus for physics".
- c) The allotment of "Dental and other pharmaceuticals" has been eliminated.

of the goods to be imported into the East Zone, the allotment of "Chrome nickel electrodes" has been changed to an allotment of "Chrome nickel electrodes and other quality electrodes".

2. In addition to the goods named in AHR 48/48 and 81/48, the following are prescribed for export according to List B 2 of 24 January 1949:

1. Paraffin
2. Ethylene glycol
3. Magnesium carbonate
4. Aniline dyes
5. Printing and bookbinding machines

3. To carry out this second supplementary agreement rapidly, the general terms of AHR 81/48 are in effect.

The contractors for export items 1, 2, 3, and 4, have already been ~~prescribed~~ by our main administration.

All agencies and firms are requested to effect energetically the export deliveries arranged in the agreement since only by carrying these out rapidly will the import of the pressing needed goods be possible.

4. In addition to the goods named in 48/48 and 81/48, the following are prescribed for additional imports according to List A 2 of 24 January 1949:

1. Feldspar
2. "Unstained" brown paper

"Nationalkrafts paper"

By order of:
(signed) Groel

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2. Greater Society Committee
(The board of the Merchants Association in Copenhagen)
Borsen
Copenhagen K
Telephone: Central 2 and Central 5320
3. Provinshandelskammeret
(The Provincial Trade Chamber)
Ved Stranden 2
Copenhagen K
Telephone: Central 14 731

By order of:

(signed) Groel

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ATTACHMENT III

- 3 -

In the Deutsche Handelsgesellschaft m.b.H. Berlin (DHG), Foreign Division, an office for statistical surveying merchandise with subsections has been created. The duties of this division are, among other things, to assist in the procurement of goods in so far as these can not be obtained fast enough through normal channels, to provide the production authorization for export goods, and to supervise the meeting of the delivery dates. A statement on the nomination of personnel and the addresses of these subsections will be made known in the next foreign trade circular.

authorities with a special reference to included export orders. In case an additional special production authorization is still necessary (within the limits of the production plan), this is to be done automatically through the Main Administration for Interzonal and Foreign Trade with the issuing of the delivery order.

In case of material shortages the organization responsible for effecting the distribution plans on the lower echelons (for instance, the Main Administration for Industry of the respective Lander governments for Land-directed enterprises and the respective functional main administration of the DWK for zonally controlled enterprises) will establish whether or not provisions have been made for the inclusion of the required material into the lower echelon distribution plans. If necessary, the distributing agency will request an increase in the allotment from the Main Administration for Raw Material Supply of the DWK. In all cases, however, notification will be sent to the appropriate subsection of the Administration for the Survey of Goods, which, together with the other subsections of this administration of the Main Administration for Interzonal and Foreign Trade, will then support the firm making the request.

Should the address of these subsections not yet be known, all inquiries will be directed to the appropriate Land Directorate of the DHG at the following address:

Deutsche Handelsgesellschaft Berlin m.b.H., Administration for
the Survey of Goods (Foreign Trade)
Subsection.....
Through Land Directorate.....

All agencies and firms concerned are requested to undertake energetically the export deliveries arranged in the agreement.

The Danish government is represented by the

Danish Military Mission
Berlin W 35
Tiergarten Street 48
Telephone: 32 03 90 and 32 05 96.

Exporters who wish to make contacts in Denmark can apply to the following addresses:

1. Udenrigsministeriet
(Economic Information Agency of the Danish Foreign Ministry)
Christians borg
Copenhagen
Telegraph address: Etrangères

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10. Blood products (blood meal for fodder)
11. Seed potatoes
12. Field seeds, including red clover
13. Vegetable seeds
14. Breeding animals
15. Casein
16. Wool rags ("Wellumpen")
17. Spherical flint stones ("Kugelflintsteine")
18. Pharmaceuticals including insulin
19. Miscellaneous

4. In order to guarantee the import of much needed goods, the rapid conclusion of contracts for our exports is necessary. The firms whose interest in further business with Denmark can be assumed have already received notice of this possibility from our Export Division in letters of 8 February 1949 (HV-I.A.-III-104-49), and these firms have been ~~instructed~~ to deliver offers to old customers and possible new customers. It is, therefore, superfluous for the industry and trade offices to issue a special order for delivery of offers. At the same time, information on which firms have been informed by this office is being sent through our Export Division to interzonal and foreign trade officials to pass on to the industry and trade offices.

Nevertheless, the officials for the people-owned industries in the Land governments, the Unions of People-owned Industries (Z) (VVB), and the industry and trade offices are herewith requested to do the following: to instruct the industries, organizations, etc. under them or belonging to their district, about the trade agreement and to obligate them to ~~deliver offers~~; if the chance presents itself, to have other firms make contact with Danish importers or make offers; and, by means of short letters, to instruct our Main Administration for Interzonal and Foreign Trade, Export Division, as well as the officials for interzonal and foreign trade in the Land governments about the offers that have been submitted.

The contractors for export items 1, 2, and 26, have already been prescribed by our main administration. Item 27, miscellaneous, covers all goods not mentioned in the trade agreement.

Information about the procedures to be observed in delivery of offers and the conclusion of agreements is given in the foreign trade information letter of 20 February 1948 (AA.10 b-48) and the communication of 10 February 1948 about the procedure for ratification of contracts (AA-37-48). Prices as a rule are to be given in Danish crowns. For the conversion of DM totals into dollars the list of conversion coefficients of 28 August 1949 (II-30373 d) is authoritative (see AHR 64/48 of 20 August 1948). The rate of exchange from USA dollars into Danish crowns is one dollar to 4,799 Danish crowns. Offers, confirmation of orders, accounts, ratification of contracts, etc. are to have the inscription, "Trade Agreement of 1949 Item Number ... of List B".

5. Payments are to be made in our zone through the Garantie- und Kreditbank in Berlin and in Denmark through Denmark's National Bank in Copenhagen. Payment for deliveries is to be made from letters of credit, in the case of exports according to the general supplementary conditions of payment, etc. (AA-39-48).

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ATTACHMENT III

- 1 -

for the Soviet Zone of Occupation
Main Administration
for Interzonal and Foreign Trade

Leipsiger Street Nr. 5-7
Tel. 42 00 18, Ext. 3771
Telegram: Windrose

Foreign Trade Circular Nr. 88/49 (AHR 88/49)

Subject: Trade with Denmark

1. An agreement on mutual trade relations has been concluded between the Soviet Zone of Germany and Denmark. This agreement is in effect until 31 December 1949.
2. List B provides for the following for export from the Soviet Zone of Occupation:

1. Salt
2. Porcelain clay and plaster
3. Other minerals
4. Acidproof brick
5. Fireproof materials (like "Schamozit")
6. Iron and metal goods
7. Industrial sewing machines and spare parts
8. Other machines, apparatus, and spare parts
9. Automobile spare parts
10. ~~Single~~ single parts and spare parts
11. Electrical and electrotechnical material and products
12. Surgical instruments, medicomechanical and orthopedic products
13. ~~Sanitary and precision~~ apparatus and instruments connected with surveying and nautical instruments
14. Sanitary ceramics
15. Wall plates
16. Technical and medical glassware
17. Packing glass
18. Chemicals
19. Paraffin
20. Ceresin
21. Pharmaceuticals
22. Film and photograph paper
23. Technical paper, special paper, and pasteboard, including raw board.
24. ~~Textile goods~~ goods by the meter *yard goods*
25. Other textiles
26. Brown coal briquettes
27. Miscellaneous

3. List A provides for the following for import from Denmark:

- 1.- 4. Fish and canned fish
5. Poultry for slaughter
- Entrails* 6. ~~Entrails~~ "Innereien"
- Ants* 7. ~~Caterpillars~~
8. Eggs
9. Cheese

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CENTRAL INTELLIGENCE AGENCY

German Economic Commission
for the Soviet Zone of Occupation
Main Administration
for Interzonal and Foreign Trade

Berlin W 8, 10 February 1949

N 30575 d

Foreign Trade Circular Nr. 90/49 (AHR 90/49)

Subject: Letters of Credit for Exports to Italy

1. Payments from letters of credit opened by Italian banks at the Garkrebo (Garantie- und Kreditbank, Berlin) are only possible if the ~~corresponding~~ ^{certificate of deposit} authorization of the Ufficio Italiano dei Cambi, Rome, has been received at the Garkrebo. This procedure corresponds to the Italian foreign currency regulations and can not be changed by us. Normally the transmission of the ~~corresponding authorization~~ ^{certificate of deposit} from the Ufficio Italiano dei Cambi follows automatically. The Garkrebo sends us a written acknowledgement of its receipt.
2. It is quite possible that the ~~corresponding authorization~~ ^{certificate of deposit} may still not be submitted with the copies of the export documents, and the Garkrebo would, therefore, not be in a position to act on the documents. In such a case, if the letter of credit is short-term, there is the danger that the letter of credit will expire when the goods are already out of the zone.
3. In order to avoid losses, in the future only preliminary contracts may be drafted with letters of credit which bear the entry, "Payments can only be made after the receipt of the ~~corresponding authorization~~ ^{certificate of deposit} of the Ufficio Italiano dei Cambi, Rome". Only after the Garkrebo has confirmed receipt of the ~~corresponding authorization~~ ^{certificate of deposit} will the preliminary contract be converted into a binding one.
4. If a business deal should be delayed by late receipt of the ~~corresponding authorization~~ ^{certificate of deposit}, the German exporter should explain to his Italian colleague the reason for the delay and request him to attend to the matter immediately.

By order of:

(signed) Unger

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CENTRAL INTELLIGENCE AGENCY

ATTACHMENT I

German Economic Commission (DWK)
for the Soviet Zone of Occupation
Main Administration
for Interzonal and Foreign Trade

Berlin W 8, 1 February 1949
Leipziger Street 5-7
Telephone: 42 00 18 Ext. 3456
Telegram: Windrose

- N 36088 p -

Foreign Trade Circular Nr. 87/49 (AHR 87/49)

Subject: Introduction of the "Bezugs-Order" *for Imports

As of 1 February 1949, the form "Einfuhr-Disposition" ("Import-
Disposition") (AAK-3-46) will be replaced by the form "Bezugs-
Order" (HV-I.A. III-1-49).

After 1 March 1949, the old form "Einfuhr-Disposition" will no
longer be valid.

Interzonal and Foreign Trade, Berlin; the form is undersigned by
the latter.

By the order of:

(signed) Wagner

*Purchase permit.

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